

# BPM CONSULTING GUIDE 2007

Note: All information in this buyers guide was provided by the consulting firms, in response to an online survey conducted by *BPM Magazine*.

Company	Year established/ # of BPM consultants/ # of BPM projects in past three years	Service area/ Key partners	Comments
<b>Management/Strategy Consulting Firms</b>			
<b>ACCENTURE</b> www.accenture.com your-inquiry@accenture.com (312) 737-8842	1995 (BPM practice)  N/A N/A	Global  Business Objects, Cognos, Hyperion, Microsoft, Oracle, SAP, & SAS Institute	Accenture's enterprise performance management solutions can help organizations dramatically improve their ability to organize, integrate, and analyze a wide range of financial, operational, competitor, and marketplace information to deliver sustainable high performance. We believe that an integrated approach to performance management, aligned with strategy, can drive sustainable high performance by focusing on, and managing, current and future asset value. Accenture provides consulting services to all industries.
<b>AFFINITY PERFORMANCE SYSTEMS</b> www.affinityps.com info@affinityps.com +61 (0) 86389 2655; Perth, Australia	2000  7 consultants 60 projects	Asia & Australia  www.myPerformancePortal.com	Affinity specializes in deploying BPM solutions as integral systems within strategic performance improvement initiatives (incorporating performance analysis, strategic positioning, people-systems alignment, and BPM). Affinity has extensive experience and resources for deployment of BPM systems within oil and gas, mining, manufacturing, agribusiness, utilities, ports, and manufacturing organizations.
<b>ALVAREZ &amp; MARSAL BUSINESS CONSULTING LLC</b> www.alvarezandmarsal.com pmccormick@alvarezandmarsal.com (610) 276-1300; New York City	1983  56 consultants 5-plus projects	North America, Europe, & Latin America  N/A	A&M BC provides very experienced consulting teams to our BPM clients, helping them create mission critical processes and providing them the information they need to run the business.
<b>ARCHSTONE CONSULTING LLC</b> www.archstoneconsulting.com ssehgal@archstoneconsulting.com (312) 325-2934; Stamford, CT	2003  85 consultants 40 projects	North America & Europe  N/A	We have a seasoned leadership team that has been driving BPM improvements for leading organizations. We have developed a comprehensive list of leading practices around the core financial and budgeting, close, and reporting processes. We bring valuable lessons learned from our previous engagements which allow us to better navigate common pitfalls. We have developed leading-edge tools and methodologies that are required for a successful implementation.
<b>ASIL INC.</b> www.asil-inc.com sales@asil-inc.com (888) 878-2745; Santa Clara, CA	2003  7 consultants 20 projects	North America  Sun Microsystems, TrekLogic, & Performance Resources	ASIL focuses on change management and performance management, areas in which we offer both expertise and software. We also have expertise in service logistics, supply chain, and reengineering efforts using Six Sigma.
<b>BEARINGPOINT INC.</b> www.bearingpoint.com consult.website@bearingpoint.com (866) 276-4768; McLean, VA	2001  N/A 1,300 projects	Global  SAP & Oracle	BearingPoint consultants work with clients to deliver practical, measurable, and sustainable results day in and day out. With deep industry experience, BearingPoint consultants have the disciplined, yet flexible approach to seek out the right way for our clients, not just the way. Ask any client who has worked with BearingPoint and they will tell you the same thing: BearingPoint consultants are personally committed to getting the job done regardless of the obstacles.
<b>BLUM SHAPIRO</b> www.BlumShapiroConsulting.com dputt@blumshapiro.com (860) 561-6836; West Hartford, CT	1980  25 consultants N/A	North America  Baker Tilly International, AICPA, Microsoft, SAP, IFS, OutlookSoft, & Sage Software	Blum Shapiro Consulting helps its clients to set, meet, and exceed their business objectives by delivering capabilities for every aspect of a total solution: people, process, technology, and strategy. With extensive industry and process expertise, Blum Shapiro Consulting assembles the right people, skill sets, and technologies to deliver cost effective solutions that increase competitive advantage and strengthen the overall organization.
<b>BPM PARTNERS INC.</b> www.bmppartners.com jcolbert@bmppartners.com (203) 359-5677; Stamford, CT	2002  20 consultants 125 projects	North America, Europe, Asia, & Australia  OLAP Report Group, Aster Group, BizNet, Decision Systems, Global Analytics, ISA Consulting, ITEC Consulting, Praxinet, SandPoint Consulting, TNT Consulting, TopDown Consulting, US-Analytics, & Keystone Financial Consulting Group	BPM Partners is a vendor-independent firm focused exclusively on performance management and business intelligence advisory services. We are senior experts with 15-plus years of experience each. Our vendor-side management experience brings a unique perspective to service methodologies. BPM Partners offers a fixed-price and deliverables-focused approach and is a founding member of the BPM Standards Group.

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<b>Management/Strategy Consulting Firms</b>			
<b>BUSINESS CONSULTING SERVICES</b> <a href="http://www.consultbiz.com">www.consultbiz.com</a> <a href="mailto:bcs@consultbiz.com">bcs@consultbiz.com</a> (610) 328-9806; Swarthmore, PA	1991 3 consultants 8 projects	North America N/A	Business Consulting Services specializes in short-term assignments that provide quick results at the highest ROI. The service, called "Rapid Transformation," analyzes processes, people, technology, content, and overhead.
<b>BYWATER INC.</b> <a href="http://www.bywater-consulting.com">www.bywater-consulting.com</a> <a href="mailto:info@bywater-consulting.com">info@bywater-consulting.com</a> (800) 973-0344; Stamford, CT	1978 250 consultants 50-plus projects	Global Axon Solutions Inc. & SAP	We have a unique transformation approach that helps shift organizations toward process-managed enterprises, including the development of process-based enterprise measurement systems. We employ mainly consultants with 20 or more years of experience. Our client-led approach develops internal leadership to significantly enhance internal commitment, probability of success, and consultant-independence, all at much lower cost and risk. It can also enable integration of disparate approaches.
<b>CMF ASSOCIATES LLC</b> <a href="http://www.cmfassociates.com">www.cmfassociates.com</a> <a href="mailto:tbonney@cmfassociates.com">tbonney@cmfassociates.com</a> (484) 320-4400; Berwyn, PA	2002 18 consultants 25 projects	North America & Europe N/A	CMF's financial and management advisory solutions help private equity, middle-market, and small cap public companies manage complex business transformations and achieve growth objectives. Services include strategic finance advice; supplemental team talent; process, IT, and reporting upgrades; and acquisition sourcing. BPM — particularly planning and financial reporting — is a component of every project we undertake.
<b>DELOITTE</b> <a href="http://www.deloitte.com">www.deloitte.com</a> Stamford, CT	1996 N/A N/A	Global N/A	Deloitte is a multidisciplinary global consultancy with more than 19,000 employees providing consulting and advisory services. It is a management consulting firm, but has a practice focused on the implementation of integrated performance management.
<b>ENTERPULSE</b> <a href="http://www.enterpulse.com">www.enterpulse.com</a> <a href="mailto:kdonofrio@enterpulse.com">kdonofrio@enterpulse.com</a> (908) 542-4500; Basking Ridge, NJ	1996 200 consultants 100 projects	North America BEA, Interwoven, Sun Microsystems, & EMC Documentum	Enterpulse provides assistance with strategy and tactical execution. We help free Fortune 1000 clients from the limitations of their processes and platforms by uncovering business problems and delivering cost-effective technology solutions. Enterpulse has expertise in both BPM and service-oriented architecture (SOA).
<b>FINANCIAL ANALYSIS AND CONTROL TECHNOLOGY SERVICES (FACTS) LLC</b> <a href="http://www.factservices.com">www.factservices.com</a> <a href="mailto:info@factservices.com">info@factservices.com</a> (508) 353-3571; Concord, MA	2003 2 consultants 10 projects	Global Adaptive Planning	We provide C-level decision support service and solutions to small and midsize firms (between \$10 million and \$1 billion) including multiplatform BI/BPM implementation and consulting. We have expertise supporting the following industries: software, extraction (mining and energy services), discrete and process manufacturing, health care, and nonprofit organizations.
<b>FINANCIAL VOYAGES LLC</b> <a href="http://www.teamfv.com">www.teamfv.com</a> <a href="mailto:sales@teamfv.com">sales@teamfv.com</a> (770) 541-0111; Atlanta	1999 3 consultants 5 projects	North America & Europe N/A	As a business analysis and decision support company, we offer learning programs, analysis, and advisory services to select companies and government entities.
<b>INSIGHT MANAGEMENT GROUP</b> <a href="http://www.insightmanagementgroup.com">www.insightmanagementgroup.com</a> <a href="mailto:perry@insightmanagementgroup.com">perry@insightmanagementgroup.com</a> (401) 447-7517; Cranston, RI	2001 2 consultants 12 projects	North America Doreen Evans Associates	Insight Management Group supports executives in improving the performance of their organizations, especially in the areas of portfolio and project management. Project examples include: a review of a large complex project prior to launch, objective assessment of a project that is in-process but late and/or overbudget, taking over management of a "troubled project," and setting up a PMO.
<b>INTRAPRISETECHKNOWLOGIES LLC</b> <a href="http://www.intraprisetechknowlogies.com">www.intraprisetechknowlogies.com</a> <a href="mailto:donny@intraprisetechknowlogies.com">donny@intraprisetechknowlogies.com</a> (808) 735-8324; Honolulu	2001 2 consultants 3 projects	North America OutlookSoft, CA, & Clarity	We specialize in middle market organizations with focus areas in not-for-profit, hospitality, and supply chain management. Our staff have both accounting (CPA) and IT (data modeling and information architecture) backgrounds and help to bridge finance and IT.
<b>J.H. COHN LLP</b> <a href="http://www.jhcohn.com">www.jhcohn.com</a> <a href="mailto:DGianetto@jhcohn.com">DGianetto@jhcohn.com</a> (973) 871-4037; Roseland, NJ	1968 20 consultants 50-plus projects	North America & Asia Cognos, Hyperion, SAS Institute, Actuate, & Infor	Cohn Consulting Group is a vendor/application-agnostic services firm focused upon performance management. We utilize The Performance Power Grid ( <a href="http://www.PerformancePowerGrid.com">www.PerformancePowerGrid.com</a> ), and provide both advisory and implementation services to some of the biggest BPM initiatives in the world. Our approach utilizes the principles of BPM, while applying a holistic perspective on organizational performance, IT infrastructure, and change management.

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<b>Management/Strategy Consulting Firms</b>			
<b>KPMG LLP</b> www.us.kpmg.com us-advisoryservices@kpmg.com (212) 758-9700; New York City	1987 4,000 consultants 500-plus projects	Global IBM	KPMG's CFO advisory practice provides a range of financial management services which span across problem definition, strategic solution development, implementation, and ongoing execution. Through the integrated capabilities of KPMG and its member firms, we deliver a depth and breadth of experience to enable our clients to address their process management, governance, information integrity, and technology issues.
<b>NEXDIMENSION TECHNOLOGY SOLUTIONS LLC</b> www.nexdimension.net moreinfo@nexdimension.net (770) 475-1575; Norcross, GA	2005 6 consultants 25 projects	North America Microsoft, DSPanel, KnowledgeSync, & Cizer Software	nexDimension Technology Solutions provides focused, comprehensive, and cost-effective corporate performance management, BI, and ERP software solutions to emerging and enterprise businesses. Our team of veteran financial, business, and technology experts include former CFOs, CPAs, controllers, software developers, and implementation specialists.
<b>PACIFIC SCIENCE &amp; ENGINEERING GROUP INC.</b> www.pacific-science.com michael.callan@pacific-science.com (858) 535-1661; San Diego	1984 5 consultants 14 projects	Global IBM, Microsoft, IBI, MEGA, & Telelogic	Pacific Science & Engineering provides a structure to analyze business processes, risks and rules architecture, process workflow, organizational structure, and technology assets. Our methodology drives performance improvements, identifies inefficiencies, and strategically aligns business goals and objectives.
<b>Implementation Consulting Firms</b>			
<b>ARCS SOLUTIONS LLC</b> www.arcssolutions.com info@arcssolutions.com (908) 968-0272; Middletown, NJ	2006 3 consultants 6 projects	North America Applix	At ARCS Solutions, we provide applications that allow a company's decision-makers to align their business decisions with their strategies, or to refine their strategies based upon real-time data. Our solutions allow companies to get real-time analysis and rapid results for budgeting, planning, reporting, and consolidations.
<b>BOB PALADINO &amp; ASSOCIATES LLC</b> www.paladinoassociates.com bobpaladino@paladinoassociates.com (412) 833-9317; Pittsburgh	2005 1 full-time consultant; 15 affiliated consultants 100 projects	North America & Europe APQC, Institute of Management Accountants, AICPA, The American Strategic Management Institute, & John Wiley & Sons	We provide expert, executive implementation experience to earn globally respected awards: Drs. Kaplan & Norton Balanced Scorecard Hall of Fame Award, APQC Best Practice Award, Wall Street Journal Top 20 Most Improved Companies in Shareholder Value.
<b>CONSTRUCTIVE CONSULTING LTD.</b> www.constructiveconsulting.co.uk enquiries@constructiveconsulting.co.uk +44 (0) 845838 2840; Reading, UK	1998 4 consultants 25 projects	Europe Hyperion & Microsoft	Constructive is a U.K.-based Hyperion business partner focused on helping companies implement budgeting, forecasting, and analytic solutions.
<b>DATA MANAGEMENT GROUP</b> www.datamanagementgroup.com info@datamanagementgroup.com (888) 394-1664; Hampton, VA	1995 15 consultants 25 projects	North America Business Objects, Microsoft, Cognos, SAS Institute, MicroStrategy, & Actuate	Data Management Group is an end-to-end BI and BPM consulting firm. We assist organizations in not only building their BPM strategy, but also in implementing the software and processes needed. We are an 8-a, woman-owned firm on the GSA schedule with Top Secret-cleared resources.
<b>DECISION SYSTEMS INC.</b> www.decisionsystems.com Info@decisionsystems.com (847) 433-0876; Northbrook, IL	1989 5 consultants 25 projects	North America Applix, Hyperion, Microsoft, & PolyVista	Decision Systems is a consulting and technology company specializing in business performance management, business and operational analytics, data mining, and OLAP. We have established expertise in the financial services, manufacturing, technology, automotive, food and beverage, advertising, retail, and pharmaceutical industries.
<b>ECAPITAL ADVISORS LLC</b> www.ecapitaladvisors.com info@ecapitaladvisors.com (952) 947-9300; Minneapolis	2001 23 consultants 125 projects	North America Cognos, Microsoft, Oracle, & Stratature	eCapital Advisors specializes in performance management solutions and partners with companies to define, plan, design, and build the processes and tools to improve their performance and increase profitability. Solutions include best practice budgeting processes, rolling forecasts, performance analytics, financial consolidation and business intelligence reports, and dashboards.
<b>THE FINIT GROUP LLC</b> www.finitolutions.com info@finitolutions.com (610) 565-5412; Media, PA	2002 15 consultants 52 projects	North America Hyperion/Oracle	Finit Solutions provides strong BPM product and implementation expertise. Finit consultants have a valuable blend of finance/accounting, IT, and product expertise, which enables us to effectively work with finance and IT organizations to implement solutions that improve business processes, enhance analytic capabilities, and strengthen business insight.

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<b>Implementation Consulting Firms</b>			
<b>GLOBAL ANALYTICS CORP.</b> <a href="http://www.ga-corp.com">www.ga-corp.com</a> <a href="mailto:info@ga-corp.com">info@ga-corp.com</a> (203) 756-2500; Waterbury, CT	2004 25 consultants 200 projects	Global SAP, Oracle, & Tagetik	Global Analytics Corp. focuses on implementing world-class BPM applications and developing customized BI solutions to help clients improve competitiveness, drive profitability, and make proactive business decisions. Our OnePoint implementation methodology provides a single point of accountability from project installation to rollout including project status checkpoints throughout implementation to ensure that our client's project is completed on time and within budget.
<b>IBM CORP.</b> <a href="http://www.ibm.com">www.ibm.com</a> <a href="mailto:askibm@vnet.ibm.com">askibm@vnet.ibm.com</a> (800) IBM-4YOU; Armonk, NY	1888 approximately 500 consultants N/A	Global Hyperion/Oracle, OutlookSoft/SAP, Cognos, & Business Objects	At IBM, our BPM practice is focused on providing the right information to the right people at the right time to translate strategies into plans, monitor their execution, and provide the relevant insight to improve financial and operational performance. Our holistic approach includes BPM strategy and road map development; performance reporting and analytics; BPM application design and implementation; controls and compliance; planning, budgeting, and forecasting processes; and content design.
<b>INDIGETECH</b> <a href="http://www.indigetechnology.com">www.indigetechnology.com</a> <a href="mailto:linda.hipskind@indigetechnology.com">linda.hipskind@indigetechnology.com</a> (804) 344-8324 ext. 110; Richmond, VA	2000 14 consultants 15 projects	North America SAS Institute	IndigeTech has depth of experience delivering BPM solutions such as dashboards, scorecards, and analytical reporting solutions. Our business knowledge of government and transportation organizations, and unique agile approach, mean that clients see results quickly and have the ability to adapt the solutions for future growth.
<b>ITEC INC.</b> <a href="http://www.iteccorp.com">www.iteccorp.com</a> <a href="mailto:info@iteccorp.com">info@iteccorp.com</a> (914) 682-2032; White Plains, NY	1995 12 consultants 25 projects	North America Hyperion, Microsoft, & BPM Partners	ITEC is a consulting organization specializing in the design and implementation of BPM solutions. We partner with Hyperion and other BPM and application integration vendors to provide comprehensive solutions for customers. ITEC differentiates itself with its highly experienced consultants who consistently deliver superior value.
<b>KEY PERFORMANCE IDEAS INC.</b> <a href="http://www.keyperformanceideas.com">www.keyperformanceideas.com</a> <a href="mailto:info@keyperformanceideas.com">info@keyperformanceideas.com</a> (877) 457-4462; San Francisco	2005 12 consultants 20 projects	North America Oracle & Star Analytics	KPI is a full-service consulting company that specializes in Hyperion software and related technologies; we use the latest tools and proven best practices to implement strategic, goal-oriented BPM solutions for companies of any size. KPI has the technical expertise to make your project successful and will put the technical solution in the proper context of your business to ensure maximum value.
<b>LANDMARK DECISIONS INC.</b> <a href="http://www.landmark.ca">www.landmark.ca</a> <a href="mailto:mhaley@landmark.ca">mhaley@landmark.ca</a> (902) 835-7861; Halifax, Nova Scotia	1993 1 consultant 15 projects	Global Oracle & Microsoft	Landmark is a niche consulting firm offering content development and implementation consulting in performance management/scorecards, process management/ABC, and profitability management. We help clients align strategic and operational plans with performance management/ABM reporting/analysis technology.
<b>PARSON CONSULTING</b> <a href="http://www.parsonconsulting.com">www.parsonconsulting.com</a> <a href="mailto:insight@parsonconsulting.com">insight@parsonconsulting.com</a> (312) 578-1170; Chicago	1995 120 consultants 250-plus projects	North America, Europe, & Australia APQC, Cognos, Hyperion, Cartesis/Business Objects, & Movaris	Parson Consulting is an independent financial management consultancy focusing on BPM, accounting and finance operations, governance and risk management, and corporate transactions (M&A). We work with our clients to develop BPM solutions that allow them to effectively manage performance by aligning strategy, planning, execution, and measurement; and produce trusted, actionable information in support of better business decisions.
<b>PCS CONSULTING INC.</b> <a href="http://www.pcsconsulting.com">www.pcsconsulting.com</a> <a href="mailto:info@pcsconsulting.com">info@pcsconsulting.com</a> (317) 815-8680; Indianapolis	1997 5 consultants 8 projects	North America & Europe Business Objects, Hyperion/Oracle, SAS Institute, Acorn Systems, & CAM-I	PCS Consulting is dedicated to providing activity-based costing training, design, software selection, and implementation services. Our consultants have extensive hands-on implementation expertise with all leading ABC software and systems integration/business intelligence technology required to implement sustainable cost/profitability decision-support and reporting systems. PCS maintains a global ABC software intelligence knowledge base and provides intelligence briefing services.
<b>PINNACLE GROUP WORLDWIDE</b> <a href="http://www.pgwww.com">www.pgwww.com</a> <a href="mailto:info@pgwww.com">info@pgwww.com</a> (800) 403-0795; New York City	1995 70 consultants 255 projects	North America, Europe, & Latin America Microsoft, Hyperion, & Oracle	Pinnacle Group offers quick time-to-value implementations. It helps companies with complex consolidation and reporting issues, including Sarbanes-Oxley and IAS/IFRS compliance. Key verticals for this firm are financial services, telecom, health care, manufacturing, and consumer products. Pinnacle also offers BPM software as a managed service through <a href="http://www.k2analytics.com">www.k2analytics.com</a> .
<b>PRAXINET INC.</b> <a href="http://www.praxinet.com">www.praxinet.com</a> <a href="mailto:bbedard@praxinet.com">bbedard@praxinet.com</a> (203) 894-9000; Ridgefield, CT	1998 15 consultants 20-plus projects	North America Microsoft, Hyperion/Oracle, OutlookSoft/SAP, & Tagetik	Praxinet is a recognized leader in performance management. We have implemented best-of-breed corporate performance management solutions for Fortune-ranked and middle-market clients for nearly a decade. Our success is based on our consultants' deep understanding of financial performance management from both a business and technical perspective.

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<b>Implementation Consulting Firms</b>			
<b>RANZAL &amp; ASSOCIATES INC.</b> www.ranzal.com info@ranzal.com (914) 253-6600; White Plains, NY	1996 65 consultants 100-plus projects	North America Hyperion, Oracle, & Informatica	Ranzal specializes in business intelligence and BPM with a concentration in Hyperion's toolkit. Ranzal works closely with corporate executives, line-of-business management, end users, and information systems departments to address the business issues and challenges inherent in data gathering, management, and dissemination.
<b>REPORTSOURCE</b> www.reportsource.com info@reportsource.com +44 (0) 207847 4027; London	1999 40-plus consultants 30 projects	Europe Hyperion, Oracle, ISO9001, & Scorecard Systems	We provide end-to-end consulting, implementation, and support services for "Total Enterprise Performance Management" — encompassing ERP, BI, and EPM services to the FTSE 250 and large private organizations.
<b>REVELWOOD INC.</b> www.revelwood.com info@revelwood.com (201) 984-3030; Parsippany, NJ	1995 15 consultants 75 projects	North America Applix & Varicent	Offering products, implementation services, training, and support, Revelwood has been delivering budgeting, reporting, and analysis solutions for more than 12 years to numerous companies in a wide range of industries including entertainment, publishing, health care, and financial services.
<b>RINEDATA</b> www.rinedata.com info@rinedata.com +44 (0) 207043 8107; London	1996 16 consultants 37 projects	Europe Infor, OutlookSoft, & Hyperion	Rinedata is partnered with leading BPM vendors and focuses on delivering superior value to clients of all sizes across all verticals, leveraging our multidisciplinary services for selection, assessment, design, implementation, training, and support of BPM solutions. Our product knowledge and over 300-plus implementations allow us to apply a methodology to suit the business requirement.
<b>SDG MANAGEMENT INTELLIGENCE</b> www.sdg-group.com boston@sdg-group.com (508) 647-4901; Natick, MA	1986 120 consultants 50 projects	North America & Europe Advisor Solutions, BOARD M.I.T., Business Objects, Corda Technologies, EMC Documentum, Fast, Hyperion/Oracle, Salesforce.com, & Teradata	We deliver end-to-end BI/BPM projects from BPM strategy definition to system development and user training. We have a long track record in the pharmaceutical, manufacturing, and consumer-packaged goods industries, and are capable of successful delivery of either departmental solutions for big corporations or enterprise solutions for midsize businesses. All our consultants combine business background and management consulting attitude with technical and implementation skills.
<b>STRAFFORD TECHNOLOGY</b> www.strafford.com salesteam@strafford.com (800) 983-2443; Boston	1995 30 consultants 120 projects	North America Hyperion/Oracle, OutlookSoft/SAP, Infor/Comshare, Business Objects, & Microsoft	Strafford provides independent consulting services in BI/BPM assessment, design, and implementation. Strafford is partnered with the major BPM software vendors and leverages over 12 years of designing and implementing business intelligence systems with deep financial expertise.
<b>TECHNOLAB INTERNATIONAL INC.</b> www.technolabcorp.com paulo@technolabcorp.com (786) 206-4353; Miami	1999 70 consultants 120 projects	North America, Europe, & Latin America Oracle	Technolab focuses on applying technology to solve real-world business problems. Our skilled professionals have a unique combination of business, data management, technology, and analytical expertise. We utilize a proven methodology that incorporates best practices in both project management and solutions content.
<b>TNT TECHNOLOGIES INC.</b> www.tnt-technologies.com info@tnt-technologies.com (770) 486-7435; Atlanta	1986 75 consultants 275 projects	North America & Europe Applix, Microsoft, Tagetik, OutlookSoft, & SAP	TNT is a strategy consulting firm committed to increasing efficiencies for our clients. TNT's core differentiator is our best practices expertise. Our unique blend of consultants are CPAs, MBAs, CFAs, and Six Sigma certified and average 20 years of industry experience. With over 1,000 customers, our vertical focus is in financial services, aerospace and defense, insurance, and manufacturing.
<b>US-ANALYTICS SOLUTIONS GROUP LLC</b> www.us-analytics.com sales@us-analytics.com (877) 828-8727; Dallas	1999 27 consultants 125 projects	North America Hyperion, Oracle, Microsoft, & Symantec	US-Analytics leverages business intelligence technology and functional expertise in initiatives that typically have three universal traits: data integration, advanced analytics, and performance visualization to enhance the decision-making process. The firm provides a complete solution, from project teams to permanent placement of critical BI and BPM staff. We have deep expertise in health care, energy, and real estate.
<b>VERTICAL PITCH LLC</b> www.verticalpitch.com info@verticalpitch.com (303) 526-0003; Golden, CO	2003 40 consultants 300 projects	North America Hyperion, Oracle, Netezza, & Star Analytics	From strategy, process, and project management to consolidations, business intelligence, and budgeting and planning, our seasoned leadership team has helped drive business improvements for leading organizations. We are recognized for providing our customers with highly customized, end-to-end analytical platforms that support the BPM processes.
<b>WHITTMANHART</b> www.whittmanhart.com mcochran@whittmanhart.com (312) 981-6000; Chicago	1984 75 consultants 100-plus projects	North America & Europe Hyperion/Oracle, Cognos, OutlookSoft/SAP, & Microsoft	WHITTMANHART is a consulting agency providing integrated performance management solutions focused on high-impact business functions and four key industry verticals (financial services, manufacturing, life science, and retail). WHITTMANHART partners with organizations in the delivery of analytic applications that extend visibility into the enterprise and beyond.